

## Sustainable Supplier Selection in Agri-Food Supply Chain Management

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### Abstract

In recent times, sustainability of supply chains becomes the most interested subject by customers, firms, government bodies, academia, and suppliers as the environmental resources reveal as the most valuable and limited asset for human beings. One of the most important elements determining the performance of sustainable agri-food supply chain business is supplier's commitment. A mainly inspiring feature in this domain is the wide range of factors influencing supplier selection decision-making process in Triple Bottom Line context must be analyzed. However, it is not easy to completely integrate and measure majority of these factors in a simple optimization model. Therefore, this paper starts with a comprehensive review of literature about supplier selection for sustainable supply chains (SSCs) development. Afterwards, a new two-steps hybrid solution method is suggested. In initial step, a set of criteria for supplier selection process is analyzed built on Fuzzy Analytic Network Process (FANP). The result of the first step is fed in to the second step of the analysis to design a model with multiple objectives for selection process of supplier using fuzzy VIKOR. All three dimensions of sustainability; specifically, factors such as weather, water and soil footprint, energy and material consumption, employment, social services and finally financial performance of supply chain are considered concurrently. The suggested approach generates a comprehensive model to help supply chain managers in supplier selection process. Numerical analysis is completed via exploiting data from a Turkish agri-food company case for validating effectiveness, also and success of the proposed solution. Final analytical results of the analysis provide valuable business policy oriented, operational and practical insights on the influence of economic, environmental, and social sustainability for enhanced supplier relationship management module in sustainable supply chain structure. Moreover, by tracking environmental impact indicators such as, emission and pollution rates, footprint rates, against social and cost indicators it would be possible to perform tradeoff analysis for giving more sustainable decisions on new supply chain investments.

**Keywords-** Sustainability, Agri-food supply chain, Supplier selection decision-making, Multi-objective model, Fuzzy analytic network process.

### 1. Introduction

Currently it is possible to observe the strong pressure from all stakeholders such as customers, government, policy makers, and non-government organizations and especially suppliers of agri-food supply chains to deal with sustainability as a result of increasing financial, environmental, and social distresses and increased strategic importance of food production and consumption (Barbosa, 2021). It is obvious that trend in agri-food SSCs will continue over the following years. Reaching sustainability will result in substantial economic development, healthy environment, and social welfare. Therefore, an SSC can be defined as a system in which organizational structure, managerial policies and all managerial functions, activities, operations, logistics in supply chain management (SCM) are performed through circularity and sustainable development (Ciccullo et al., 2021).

It is an important trend to take into consideration sustainability in agri-food supply chain. Meanwhile, several international organizations and programs place the issue into their agenda due to resulting obvious economic, social, and environmental impacts. For instance, food consumption and agricultural activities are claimed as important elements of environmental pressures such as

climate change, toxic emissions, and water usage (UNEP, 2010). At the same time, other factors, economic and social, are extremely important. Furthermore, ensuring sustainability in the agri-food supply chain also increases the resilience of the supply chains in the face of sudden disruptions (Gkoutani et al., 2021).

It can be observed that, main subject of the recent studies in this filed is to develop SSC design for the whole supply chain system. Significant number of studies have focused on investigating productivity and financial performance measures, as well as the effect of sustainability dimensions and managerial policies on agri-food supply chain (Reklitis et al., 2021). The initial step of supply chain, which is the most critical part of sustainable supply chain management (SSCM) modeling, is supplier relations and supplier selection decision considered in logistics management. Though, many of these models have considered optimization of cost-based financial metrics, generation of revenue or reduction of costs. Environmental and social metrics have a minor role if any, compared to financial and operational metrics (Xie, 2015).

From another point of view, supplier selection is also very important to ensure sustainability in supply chains (Beiki et al., 2021). Sustainability and supplier selection are directly related to each other (Zhang et al., 2021). In order to ensure sustainability in supply chains, supplier selections should also be evaluated within the framework of the dimensions of sustainability (Verdecho et al., 2021).

Efforts spend for supplier selection within agri-food supply chains became effective to reduce the gaps in prescribed modeling studies by inspecting supplier side features and such modeling efforts become more difficult when sustainability is integrated into the cost-oriented supplier selection approaches (Badraoui et al., 2021). Therefore, it is essential to focus on sustainability dimensions for agri-food supply chains.

In this context, broad range of effective sustainability factors need to be considered with a fully integrated multi-objective model for supplier selection process. Interactions between economic, environmental, and social criteria must be defined with interdisciplinary technical approach for the realization of model development. Identifying requirements of sustainability for agri-food supply chain and integrating them into the supplier selection process with a holistic approach is the main goal of the study. Indeed, some papers use optimization approach to design agri-food supply chain by considering all three dimensions of sustainability, but in-depth emphasis must be given to supplier selection part of the problem.

On the other hand, managers of supply chain systems prefer to consider economic, social, and environmental factors together within supplier relationship, network design, logistics and customer relationship modules of the whole supply chain. Such an approach transforms the solution method of decision-making problem into a hybrid model. Nowadays, an increasing insistence on supply chain stakeholders to decrease their pollution, environmental threats, and carbon emission levels is observed (Shaw et al., 2012).

Decision support systems and techniques equipped with sustainability attributes can help managers to give more operational and creative decision-making opportunities in designing agri-food supply-chains (Santoso et al., 2021). The proposed two-stage solution methodology of this study contributes to sustainable agri-food supply chain design studies in terms of developing sustainable supplier selection decision model.

In the first step, several sustainability criteria in agri-food supply chain, including sustainability factors are weighted by pairwise comparisons of the experts using Fuzzy ANP for supplier selection (Step I). The result of the first step with the weights of the criteria are utilized in step 2 to develop a hybrid model for supplier selection process. Fuzzy VIKOR model with multiple objective function were formulated based on a decision support system to be used in selection of suppliers were developed (Step II). The research questions of this study were developed as:

**RQ1:** What are the criteria to be used for sustainable supplier selection process?

**RQ2:** What solutions methods may be used to find the appropriate results?

Additionally, this study examines how the proposed model is applicable by using a demonstrative case study in Turkish agri-food industry to display the success and effectiveness of our approach. In the remaining part of the paper following issues have been covered. In part 2, review of the literature on supplier selection problem, research instruments with the techniques for the development of sustainable supply chains are given. Part 3 presents the proposed framework and methodology for sustainable supplier selection within agri-food supply chain. Part 4 includes case study for supplier selection in agri-food supply chain in order to demonstrate implementation of anticipated approach. Finally, in Part 5, article succeeds with conclusion and discussion about implications and a note about future studies.

## 2. Literature Review

Research on supply chain in the context of triple bottom line is multidisciplinary in nature and accordingly can be found in several related fields. Supplier selection process for food supply chains (FCS) has received limited attention due to the complexities of food industry. There are limited number of studies published. Yazdani et al. (2021a) made a holistic decision analysis for supplier selection process in FCS with a multi-criteria approach. Puška et al. (2021) also aimed to use interval fuzzy logic for sustainable supplier selection grounded on agricultural production. Taviana et al. (2017) provided an integrated multi-criteria decision-making approach to for sustainable supplier selection decision-making process. Moreover, Banaeian et al. (2018) integrated GRA, VIKOR, and TOPSIS methods in supplier selection process within a fuzzy environment and evaluate green supplier alternatives in the agri-food industry. Moreover, Zhang et al. (2021) used Rough DEMATEL and Fuzzy VIKOR for supplier selection in supply chains.

In addition, Liu et al. (2019) integrated fuzzy set theory, AHP, and TOPSIS to construct a fuzzy decision method to measure the performance sustainable suppliers. Also, Yazdani et al. (2021b) proposed a long-term supplier assessment framework based on several criteria and an IVFN (interval-valued fuzzy neutrosophic) model. Shi et al. (2018) studied a unique integrated strategy for assessing green suppliers based on IVIULSs, GRA, and TOPSIS. Furthermore, Orji and Ojadi (2021) investigated impacts of pandemics on supplier selection process. Moreover, Lu et al. (2021) focused on green supplier selection and used COPRAS method. Similarly, Mabrouk (2021) addressing green supplier selection to reached sustainable supplier selection process by using Fuzzy Delphi method.

Agri-product supply chains should prioritize digital marketing via an efficient e-advertising channel to satisfy the needs and wants of future generations (Alkahtani et al., 2021). In this context, Hong et al. (2018) provided a blockchain-based agricultural product tracking system based on the Internet of Things thus, it can follow the entire process from the minute an agri-product is born, considerably increasing customer trust in the food, and improving brand protection. Furthermore, Costa et al.

(2013) point out how RFID technology is increasingly being used to track agri-food items at various phases of the supply chain, from manufacture through transport to final merchandising. Sharma et al. (2021) focused on intelligent agri-food supply chains and find solutions for waste with IoT technologies. Moreover, Rana et al. (2021) completed systematic literature review about blockchain technology in agri-food supply chains and they tried to find an answer that how blockchain technologies can be adopted in agri-food supply chains. Similarly, Saurabh and Dey (2021) focused on adoption of blockchain technology in agri-food supply chains.

Moreover, Ahumada and Villalobos (2009) assessed the planning of various components of agri-food supply chains in their study. Meena et al. (2019) highlighted strengths, weaknesses, opportunities, and threats of agri-food supply chain using AHP based SWOT analysis method. Moreover, Kaur and Singh (2021) proposed a multi-stage hybrid model for supplier selection by considering disruptive technologies. Furthermore, Mishra et al. (2021) focused on impacts of disruptions and resilience on agri-food supply chains. From another point of view, Mahmoudi et al. (2021) addressing green supplier selection by considering the ordinal priority approach and grey systems.

The cold supply chain is considered as a system in which all the operations involved are temperature-controlled in every stage of product delivery (Gogou et al., 2015). Therefore, sustainable supplier selection within cold supply chain is also vital topic for different disciplines. For instance, Yan et al. (2020), examined the factors that influence a supplier's decision to use normal temperature or cold chain transportation in fresh Agri-products, as well as the impact of different modes of transportation on the decisions of retailers in terms of loss of value for fresh Agri-products. Khan and Ali (2021) identified the enablers to create a viable and long-term frozen food provider and used interpretative structural modeling (ISM) approach with the MICMAC analysis for analyzing enablers to select a long-term cold supplier in Pakistan. Yu et al. (2020) studied the price and decision of cold-chain services and evaluated the effects of (horizontal/vertical) integration on the decisions and profits made.

Sustainable fresh agricultural product supplier selection has become a critical element for green agricultural product supply chains (Du et al., 2020). Considering this, De and Singh (2021) examined how the channel leadership strategies contribute to the development of a post-COVID-19 resilient agri-supply chain. Yu and Xiao (2017) have conducted research aiming to evaluate the effects of channel leadership on price and service level decisions and profits. Du et al. (2020) offered a new index for evaluating the process of selecting sustainable providers of fresh agricultural goods, based on TBL dimensions, which are social, environmental, and economic considerations.

To sum up, sustainability is the most important factor to consider during supplier selection. By considering the previous studies, sustainable supplier selection has been discussed for many different supply chains such as cold supply chain, fresh food supply chain etc. As mentioned before, the importance and manageability of agri-food supply chains come to the fore due to the complex structure of agri-food supply chains (Kaur and Singh, 2021). Therefore, the most important element in agri-food supply chains is sustainability (Badraoui et al., 2021).

Based on a literature review, the criteria set was determined. The criteria used in this study for supplier selection process were adapted from Sagnak (2019). Table 1 shows the criteria set.

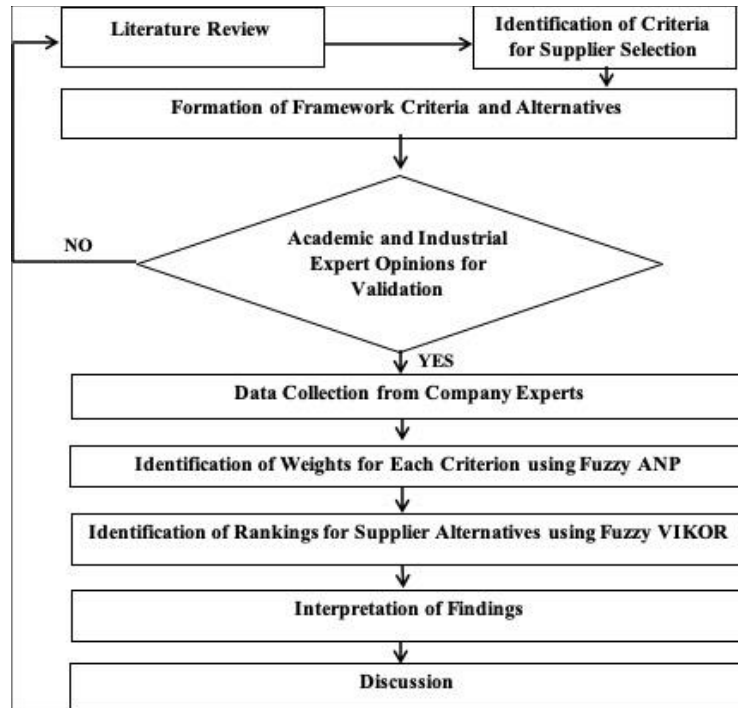
**Table 1.** Criteria set.

C1 - Economic	C2 - Quality Issues	C3 - Sustainable Management Systems	C4 - Performance	C5 - Trustworthiness	C6 - Technological Ability
C1 <sub>1</sub> – Cost of Materials	C2 <sub>1</sub> - Assurance	C3 <sub>1</sub> - Sustainable Design	C4 <sub>1</sub> - Delivery on Time	C5 <sub>1</sub> - Credibility	C6 <sub>1</sub> – Information System
C1 <sub>2</sub> – Cost of Transportation	C2 <sub>2</sub> - Certifications	C3 <sub>2</sub> – Energy-Saving	C4 <sub>2</sub> – Ability of Communication	C5 <sub>2</sub> – Corporate Social Responsibility	C6 <sub>2</sub> – Eco-friendly Technology
C1 <sub>3</sub> - Discounts	C2 <sub>3</sub> - Reliability	C3 <sub>3</sub> – Reduction of Pollution	C4 <sub>3</sub> - Capacity	C5 <sub>3</sub> - Reputation	C6 <sub>3</sub> – Level of Technology
C1 <sub>4</sub> - Duty	C2 <sub>4</sub> - Innovativeness	C3 <sub>4</sub> - Sustainable Manufacturing	C4 <sub>4</sub> - Distance	C5 <sub>4</sub> - Compatibility to Law	C6 <sub>4</sub> – Sustainable Production Technologies
C1 <sub>5</sub> – Cost of Ordering	C2 <sub>5</sub> – R&D	C3 <sub>5</sub> - Reverse Logistics	C4 <sub>5</sub> - Fulfillment Rate		
C1 <sub>6</sub> – Price Performance Ratio	C2 <sub>6</sub> - Improvement	C3 <sub>6</sub> - Sustainable Image	C4 <sub>6</sub> - Lead Time		
	C2 <sub>7</sub> - TQM	C3 <sub>7</sub> - Sustainable Purchasing	C4 <sub>7</sub> - Reactivity		
		C3 <sub>8</sub> - Sustainable Logistics	C4 <sub>8</sub> - Warranty		
		C3 <sub>9</sub> - Sustainable Packaging	C4 <sub>9</sub> - Consumer Satisfaction		
		C3 <sub>10</sub> – Waste Control	C4 <sub>10</sub> - After Sale Management		
		C3 <sub>11</sub> - Using Eco-friendly Materials	C4 <sub>11</sub> - Resilience		
		C3 <sub>12</sub> - Dedication to Sustainable Practices	C4 <sub>12</sub> - Productiveness		
			C4 <sub>13</sub> – Technical Caliber		
			C4 <sub>14</sub> - Shelf Conditions		
			C4 <sub>15</sub> – Rate of Rejections		
			C4 <sub>16</sub> – Frequency of Orders		
			C4 <sub>17</sub> - Stock Management		
			C4 <sub>18</sub> - Risk		
			C4 <sub>19</sub> - Security		
			C4 <sub>20</sub> - Strategic Fitness		
			C4 <sub>21</sub> - Support		

The criteria set was validated by two academics, and three industrial experts. The experts found criteria set applicable for agri-product supplier selection process. The weights of the criteria were found using Fuzzy ANP. Then, the rankings of the seven suppliers were calculated using Fuzzy VIKOR. The reason to select fuzzy ANP is its ability to prioritize the respective weights of criteria. The fuzzy VIKOR is used because its ability to rank various alternatives is very high.

### 3. Proposed Framework

The theoretical background of this paper draws on the research areas of sustainable supply chain management and sustainable supplier selection process. Figure 1 shows the main flow and structure of the paper including the proposed framework as a flowchart, to present a clear overview of the research stages.



**Figure 1.** Methodology.

#### 4. Case Study

Case studies are useful to examine multifactor problem situations in the regular setting to improve understanding of the model and its applicability. Using case studies in a research means that the complete model structure can be addressed. Furthermore, difficult and wide-range of problem variables, convenient research questions can be under review by collecting qualitative or quantitative data about the case, and the researchers can do in-depth analysis the problem situation. The contribution of the case study is illustrated in the example given in this paper.

The proposed model of this study has been put into practice for seven agri-product supplier companies located in Izmir, Turkey. The most important data requirements of the model have been collected depending on expert opinions and their experience. For the first step of the model, data collection process based on all the pairwise comparisons of the criteria by experienced managers of supply chains. The criteria set includes 6 main criteria, and a total of 54 sub-criteria. The weights of the main criteria, which was found using Fuzzy ANP, can be seen in Table 2.

**Table 2.** Weights of main criteria.

Main Criteria	Weights
Economic	0.4407
Quality Issues	0.2446
Sustainable Management Systems	0.1699
Performance	0.0545
Trustworthiness	0.0564
Technological Ability	0.0340

Analysis of the main criteria weights indicates that financial and economic criteria is the most important for supplier selection. On the other hand, Sustainable Management Systems with 17% percent weight has a reasonable degree of importance, and this is promising for an emerging economy and for the future of sustainability in Turkey. The weights of sub-criteria within economic cluster can be seen in Table 3.

**Table 3.** Weights of sub-criteria within economic cluster.

Sub-Criteria	Weights
C1 <sub>1</sub> – Cost of Materials	0.3853
C1 <sub>2</sub> – Cost of Transportation	0.2495
C1 <sub>3</sub> - Discounts	0.1120
C1 <sub>4</sub> - Duty	0.0753
C1 <sub>5</sub> – Cost of Ordering	0.0837
C1 <sub>6</sub> – Price Performance Ratio	0.0941

Within the framework of economic criteria, cost of materials and cost of transportation together cover 63% of the weight and it is essential to select supplier with implementation of economic criteria. In this framework, Turkish supply chain companies are under the pressure of material, transportation and other cost factors, which is in coincidence with economic indicators. Moreover, the recent developments in Turkey on sustainability, establishment of “Ministry of Environment, Urbanization and Climate Change” (<https://csb.gov.tr/en>), Economic Reform Program is a policy framework for business companies to the direction of circular economy and sustainability.

The weights of sub-criteria within quality issues cluster can be seen in Table 4. Total weight of quality sub criteria is about 25% and makes a substantial contribution is supplier selection decision. Assurance, innovativeness and reliability are the most important criteria with the weight of 60% to select the supplier. Criteria can be used in systematic reviews of supplier selection to detect deficiencies and gaps in knowledge of measurement properties. Particularly on quality criteria for good measurement of supplier performance, the future task can be to improve and complete the criteria.

**Table 4.** Weights of sub-criteria within quality issues cluster.

Sub-Criteria	Weights
C2 <sub>1</sub> - Assurance	0.2255
C2 <sub>2</sub> - Certifications	0.1261
C2 <sub>3</sub> - Reliability	0.1595
C2 <sub>4</sub> - Innovativeness	0.2089
C2 <sub>5</sub> – R&D	0.0874
C2 <sub>6</sub> - Improvement	0.1164
C2 <sub>7</sub> - TQM	0.0763

The weights of sub-criteria within sustainable management systems cluster can be seen in Table 5. Presence of market economy needs economic stability, competitive service and product markets through cultivating sustainability and environment, establishing a well-functioning legal system, achieving financial stability for financial markets, high employment rates. Availability of sustainable management systems is a critical issue for the success of agri-food supply chains in a competitive market economy and especially important for the selection of suppliers. In our proposed model, criteria set of sustainable management systems and twelve sub criteria enforce the

supplier selection decision for sustainability. The total weight of the cluster is 17% and the most important sub criteria are sustainable manufacturing sustainable design, reverse logistics and energy saving. The weight of available sustainable manufacturing facilities by the supplier is encouraging and contributes sustainability goals of the food supply chain. Furthermore, criteria such as energy saving, and reduction of pollution are considered as sustainability features of the supplier by the model and final supplier selection decision will serve triple bottom line targets.

**Table 5.** Weights of sub-criteria within sustainable management systems cluster.

Sub-Criteria	Weights
C3 <sub>1</sub> - Sustainable Design	0.1180
C3 <sub>2</sub> - Energy-Saving	0.1688
C3 <sub>3</sub> - Reduction of Pollution	0.1242
C3 <sub>4</sub> - Sustainable Manufacturing	0.1708
C3 <sub>5</sub> - Reverse Logistics	0.1356
C3 <sub>6</sub> - Sustainable Image	0.0289
C3 <sub>7</sub> - Sustainable Purchasing	0.0419
C3 <sub>8</sub> - Sustainable Logistics	0.0611
C3 <sub>9</sub> - Sustainable Packaging	0.0437
C3 <sub>10</sub> - Waste Control	0.0465
C3 <sub>11</sub> - Using Eco-friendly Materials	0.0347
C3 <sub>12</sub> - Dedication to Sustainable Practices	0.0258

The weights of sub-criteria within performance cluster can be seen in Table 6. Performance cluster criteria are necessary to evaluate the suppliers from managerial and operational point of view and sub criteria of this cluster directly or indirectly are effective on economic and environmental aspects of the selection process. The total weight of the performance criteria is about 6% which is relatively low when we compare with the weights of economic and environmental criteria but indirect must be considered as an additional contribution.

**Table 6.** Weights of sub-criteria within performance cluster.

Sub-Criteria	Weights
C4 <sub>1</sub> - Delivery on Time	0.0664
C4 <sub>2</sub> - Ability of Communication	0.0743
C4 <sub>3</sub> - Capacity	0.0721
C4 <sub>4</sub> - Distance	0.0584
C4 <sub>5</sub> - Fulfillment Rate	0.0652
C4 <sub>6</sub> - Lead Time	0.0496
C4 <sub>7</sub> - Reactivity	0.0483
C4 <sub>8</sub> - Warranty	0.0351
C4 <sub>9</sub> - Consumer Satisfaction	0.1582
C4 <sub>10</sub> - After Sale Management	0.0392
C4 <sub>11</sub> - Resilience	0.0371
C4 <sub>12</sub> - Productiveness	0.0745
C4 <sub>13</sub> - Technical Caliber	0.0259
C4 <sub>14</sub> - Shelf Conditions	0.0256
C4 <sub>15</sub> - Rate of Rejections	0.0250
C4 <sub>16</sub> - Frequency of Orders	0.0231
C4 <sub>17</sub> - Stock Management	0.0325
C4 <sub>18</sub> - Risk	0.0262
C4 <sub>19</sub> - Security	0.0222
C4 <sub>20</sub> - Strategic Fitness	0.0207
C4 <sub>21</sub> - Support	0.0203



The most important sub criteria are consumer satisfaction, capacity, communication ability and delivery on time are effective on the final supplier decision. Managerial performance of the supplier is a powerful feature and will contribute to the managerial and operational success of agri-food supply chain. It brings a comprehensive set of criteria to help decision maker to select the supplier with satisfying infrastructure and managerial capabilities. It gives the necessary flexibility for supply chain management to add customized features that are based on specific requirements of their sustainability goals.

The weights of sub-criteria within trustworthiness cluster can be seen in Table 7. Trustworthiness for quantitative models means validity and reliability of provided information. However, this conception in qualitative studies is more unclear because it is determined by different terms. In qualitative research alike our proposed model, trustworthiness is relevant to address credibility, social responsibility, reputation and compatibility to low, that the findings of the research are credible, convenient, self-evident, and dependable. The total weight of the cluster is about 6% and the most important criteria are corporate social responsibility and reputation. Trustworthiness is considered by social responsibility and reputation criteria in sustainable supplier selection process in our proposed model as mentioned by Ada et al. (2021).

**Table 7.** Weights of sub-criteria within trustworthiness cluster.

Sub-Criteria	Weights
C5 <sub>1</sub> - Credibility	0.2292
C5 <sub>2</sub> - Corporate Social Responsibility	0.3250
C5 <sub>3</sub> - Reputation	0.2560
C5 <sub>4</sub> - Compatibility to Law	0.1898

The weights of sub-criteria within technological ability cluster can be seen in Table 8. Technological ability and technical skills, also known as infrastructure are the qualifications developed by company's knowhow, expertise, intelligence, technology and background. There are many different types of technical capabilities, but from managerial point of view, availability of information system, eco-friendly technologies, and sustainable production technologies are considered in our model. Technical skills vary mostly between industries and they are important because sustainable supplier selection must rely on technical abilities for agri-food supply chains to be more competitive. The total weight of technological ability cluster is 3%, and the availability of information system is the most important criterion.

**Table 8.** Weights of sub-criteria within technological ability cluster.

Sub-Criteria	Weights
C6 <sub>1</sub> - Information System	0.5065
C6 <sub>2</sub> - Eco-friendly Technology	0.2711
C6 <sub>3</sub> - Level of Technology	0.0931
C6 <sub>4</sub> - Sustainable Production Technologies	0.1292

The weights of main criteria, sub-criteria, and the overall weights can be seen in Table 9. The overall weights were calculated by multiplying the respective main criteria weights with each sub-criteria weight.

**Table 9.** Weights of criteria.

Criteria	Criteria Weights	Sub-criteria	Sub-criteria Weights	Overall Weights
Economic	0.4407			
		C <sub>1</sub> – Cost of Materials	0.3853	0.1698
		C <sub>12</sub> – Cost of Transportation	0.2495	0.1100
		C <sub>13</sub> - Discounts	0.1120	0.0494
		C <sub>14</sub> - Duty	0.0753	0.0332
		C <sub>15</sub> – Cost of Ordering	0.0837	0.0369
		C <sub>16</sub> – Price Performance Ratio	0.0941	0.0415
Quality Issues	0.2446			
		C <sub>21</sub> - Assurance	0.2255	0.0551
		C <sub>22</sub> - Certifications	0.1261	0.0308
		C <sub>23</sub> - Reliability	0.1595	0.0390
		C <sub>24</sub> - Innovativeness	0.2089	0.0511
		C <sub>25</sub> – R&D	0.0874	0.0214
		C <sub>26</sub> - Improvement	0.1164	0.0285
		C <sub>27</sub> - TQM	0.0763	0.0186
Sustainable Management Systems	0.1699			
		C <sub>31</sub> - Sustainable Design	0.1180	0.0200
		C <sub>32</sub> – Energy-Saving	0.1688	0.0287
		C <sub>33</sub> – Reduction of Pollution	0.1242	0.0211
		C <sub>34</sub> - Sustainable Manufacturing	0.1708	0.0290
		C <sub>35</sub> - Reverse Logistics	0.1356	0.0230
		C <sub>36</sub> - Sustainable Image	0.0289	0.0049
		C <sub>37</sub> - Sustainable Purchasing	0.0419	0.0071
		C <sub>38</sub> - Sustainable Logistics	0.0611	0.0104
		C <sub>39</sub> - Sustainable Packaging	0.0437	0.0074
		C <sub>310</sub> – Waste Control	0.0465	0.0079
		C <sub>311</sub> - Using Eco-friendly Materials	0.0347	0.0059
		C <sub>312</sub> - Dedication to Sustainable Practices	0.0258	0.0044
Performance	0.0545			
		C <sub>41</sub> - Delivery on Time	0.0664	0.0036
		C <sub>42</sub> – Ability of Communication	0.0743	0.0040
		C <sub>43</sub> - Capacity	0.0721	0.0039
		C <sub>44</sub> - Distance	0.0584	0.0032
		C <sub>45</sub> - Fulfillment Rate	0.0652	0.0035

Table 9 Continued...

		C4 <sub>6</sub> - Lead Time	0.0496	0.0027
		C4 <sub>7</sub> - Reactivity	0.0483	0.0026
		C4 <sub>8</sub> - Warranty	0.0351	0.0019
		C4 <sub>9</sub> - Consumer Satisfaction	0.1582	0.0086
		C4 <sub>10</sub> - After Sale Management	0.0392	0.0021
		C4 <sub>11</sub> - Resilience	0.0371	0.0020
		C4 <sub>12</sub> - Productiveness	0.0745	0.0041
		C4 <sub>13</sub> - Technical Caliber	0.0259	0.0014
		C4 <sub>14</sub> - Shelf Conditions	0.0256	0.0014
		C4 <sub>15</sub> - Rate of Rejections	0.0250	0.0014
		C4 <sub>16</sub> - Frequency of Orders	0.0231	0.0013
		C4 <sub>17</sub> - Stock Management	0.0325	0.0018
		C4 <sub>18</sub> - Risk	0.0262	0.0014
		C4 <sub>19</sub> - Security	0.0222	0.0012
		C4 <sub>20</sub> - Strategic Fitness	0.0207	0.0011
		C4 <sub>21</sub> - Support	0.0203	0.0011
Trustworthiness	0.0564			
		C5 <sub>1</sub> - Credibility	0.2292	0.0129
		C5 <sub>2</sub> - Corporate Social Responsibility	0.3250	0.0183
		C5 <sub>3</sub> - Reputation	0.2560	0.0144
		C5 <sub>4</sub> - Compatibility to Law	0.1898	0.0107
Technological Ability	0.0340			
		C6 <sub>1</sub> - Information System	0.5065	0.0172
		C6 <sub>2</sub> - Eco-friendly Technology	0.2711	0.0092
		C6 <sub>3</sub> - Level of Technology	0.0931	0.0032
		C6 <sub>4</sub> - Sustainable Production Technologies	0.1292	0.0044

Table 10. Ranking of alternatives.

Suppliers	Qj Values
Supplier E	0
Supplier D	0.2191
Supplier C	0.2579
Supplier F	0.4725
Supplier A	0.5315
Supplier G	0.8758
Supplier B	0.9250

Among others, economic criterion is the most important main criterion with a weight of 0.4407. Material cost and transportation cost were found as the most important sub-criteria with weights of

0.1698, and 0.11, respectively. This result shows that, the most critical decisions for supplier selection process is economic decisions.

To provide a better understanding, the application was conducted in seven agri-food supplier companies. The company must improve supply chain performance while selecting the supplier at minimum cost, while also focusing on the social and environmental impacts. Table 10 shows the rankings of the alternatives with respect to criteria set.

Supplier E was found the most effective supplier considering 54 criteria.

## 5. Discussion and Conclusion

Selection of supplier is a vital process for the competitive performance of a supply chain. It is directly effective on enhanced business performance and in more general terms, reliable suppliers and good supplier relations expand responsiveness, honesty, and trust for all stakeholders. Nowadays, with increasing attention on sustainable supply chains, the requirement for decision support tools, based on multiple criteria models including all measurements of sustainability for agri-food supply chain development is obvious. In this research, a combined two-steps hybrid model in sustainable agri-food supply chain supplier selection process is developed.

This paper proposed a combined approach for the selection of suppliers within sustainable supply chain, utilizing multi criteria decision-making grounded on Fuzzy Analytic Network Process and fuzzy VIKOR methods. Integration of these methods facilitated addition of sustainability criteria to the supplier selection decision processes in agri-food supply chains.

According to the results among the seven suppliers, it is indicated that two of them (suppliers E and D) are highly reliable in terms of sustainable supplier selection process. It can be depicted that applicability of the proposed model to evaluate supplier performance is at acceptable levels. By analyzing expert opinions and evaluations of the managers for sustainable supplier selection through integrated methods and final outcomes have shown that how triple bottom line dimensions measured on a quantitative basis. The implications about managerial perspectives, especially for supplier relationship management, the basis for performance assessment must rely on the following criteria; material cost, transportation cost, quality assurance, innovation, energy saving, green manufacturing, communication skills, customer satisfaction, productivity, social responsibility, supplier reputation, information technology systems and environmentally friendly technology which were unveiled as the most determinant. The managers can further modify and adapt the model based on the specific constraints and priorities of various sectors. Therefore, the proposed model is highly flexible to be implemented in different sectors.

Business implications of the sustainable supplier selection model can be extended for integrated supply chain, by minimizing supply chain disturbances, and improvements on organizational structure. Such kind of improvements do not happen in short period of time, because linkages between suppliers and the firm can be transformed to good supplier relations with the contributions of a well-designed sustainable supplier selection process in the long run. First off all, upstream suppliers in the process of supplier relationship process, must be selected, certified and evaluated as major source of input with triple bottom line view.

Outcomes of the sustainable supplier selection criteria analysis in the first step of the model gives us valuable information about importance level and weights of them which can be used in the

supplier selection process. As it is emphasized at the model development stage; economic, environmental, and social dimensions and their related major criteria with highest weights are summarized below in Table 11.

**Table 11.** Summary.

Economic		Environmental		Social	
Cost of material	17%	Sustainable manufacturing	3%	Consumer satisfaction	1%
Cost of transportation	11%	Energy saving	3%	Corporate social responsibility	2%
Productiveness	0.5%	Eco-friendly technology	1%	Reputation	1.5%
Innovativeness	5%			Assurance	6%
Information System	2%				
	35.5%		7%		10.5%

According to the evaluations of supply chain managers of agri-food firms in Turkish market, economic dimension of triple bottom line is the most important one, other performance dimensions, social is the second important and environmental is the third important for the supplier selection decision. For the supply chain manager of an emerging economy, economic criteria and factors are still most important in decision making but there are some optimistic evidences about the environmental and social criteria would be considered in the near future.

Availability of quality assurance system with 6% weight is a devoted criterion in the supplier selection process for supplier certification and evaluation. Innovativeness is another remarkable criterion which is important for developing collaborative design platform with suppliers. Availability of information system is another criterion for information exchange and benchmarking between suppliers and supply chain. Environmental criteria with relative weights, sustainable manufacturing, energy saving and eco-friendly technology are important for the establishment of green procurement infrastructure.

Based on the developed model and conclusions, managers, decision-makers, and practitioners should benefit the proposed framework and proposed model structure can be used as a base to generate a decision support system. The business companies and supply chains can use the model as an effective tool to manage sustainable supplier selection process. Future possible research may focus on finding the relationships between the criteria and using different MCDM techniques to determine the appropriate suppliers. This study conducts an implementation in Turkey, within an emerging economy context, which can be indicated as a limitation of this study.

#### **Conflict of Interest**

The authors confirm that there is no conflict of interest to declare for this publication.

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